

BENEFITS

MarineProvider offers a total solution for maritime purchasing, with web-browser and integration tools linking both buyers and suppliers. Through consultation and support services, MarineProvider offers its users valuable information and analysis to achieve the full potential that e-commerce offers.

Through MarineProvider users can:

- Streamline their procurement process and optimise purchasing productivity
- Manage existing trade relationships more efficiently
- Reduce overall process costs through reduced transaction costs and increased operational efficiency
- Easily access new business opportunities

As each aspect of a personalised negotiation is replicated on our Exchange, both buyers and suppliers benefit by making maritime transactions easier and faster. MarineProvider enables users to reach out to a broader – even global – community of customers and explore new potential beyond existing relationships. Systems are standardised and communication becomes instant across countries and time zones, thus eliminating excessive time and effort spent on faxes and telephone calls. E-commerce transactions result in cost savings, reductions in paperwork and data entry errors. This in turn means optimal use of one of your greatest assets – your own staff!

MarineProvider offers to train and educate your key employees – on location – utilising MarineProvider's technical and commercial staff who have extensive experience and backgrounds in shipping and ICT/e-commerce.



MarineProvider
Improves your returns

MarineProvider AS

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